



Northern Colorado Commercial Association of Realtors 2016 Board of Directors



Craig Hau
The Group, Inc
970-229-0700 office
chau@thegroupinc.com

Craig Hau **The Group, Inc.** **2016 NCCAR President**

Craig Hau serves as a Senior Advisor for Sperry Van Ness/The Group Commercial, LLC, specializing in the sale and leasing of industrial, office, retail, and land properties throughout Northern Colorado, including Larimer, Weld, Boulder, and Adams Counties. With more than 34 years of experience, Hau's listing and sale transaction volume in that period has exceeded \$400 million and he has developed and brokered over 2 million feet of commercial, office, industrial, and residential properties as well. During his career, Craig has had ownership in and managed 25 corporations, limited liability companies, joint ventures, and real estate partnerships in Northern Colorado. These are real estate investment entities he created, structured, leased, and managed. Throughout his career, Mr. Hau has been involved with a number of business, industry and community boards. He served as member of The Group, Inc., Board of Directors for 12 years. He currently holds a seat on the advisory board for United Western Bank. He was president of the Fort Collins Board of Realtors in 1999 and has been an active member of the National Association of Realtors and Colorado Association of Realtors. His community involvement includes service to the boards of directors of: the Fort Collins Board of Realtors; Northern Colorado Youth Hockey; Fort Collins, Inc.; and the Larimer County United Way.



Annah Moore
CBRE
970-227-0035 office
Annah.Moore@cbre.com

Annah Moore **CBRE** **2016 Vice President & Gov. Affairs Chair**

Born and raised in Fort Collins, Annah received a Bachelor of Science in Business with a Marketing emphasis from Montana State University. Working as a commercial broker in Northern Colorado since 2001, Annah has been directly involved in over \$100 Million in real estate transactions including office build-to-suits, investment property sales, site selection, and Landlord/Seller representation. Annah excels at solving complex real estate challenges by listening to her clients' needs and working closely to accomplish their real estate goals. She continues to expand her knowledge of the commercial real estate market, recently earning her CCIM designation. Annah is active in both the brokerage community and Fort Collins. She currently sits on the Board of Directors for Northern Colorado Commercial Association of Realtors, volunteers at Liberty Common School and is a Team Treasurer for Arsenal Colorado Soccer Club. Affiliations Include:

- Certified Commercial Investment Member (CCIM)
- National Association of Realtors® (NAR)
- Colorado Association of Realtors® (CAR)
- Northern Colorado Commercial Association of Realtors® (NCCAR)
- Montana State University Alumni

NCCAR*P.O. Box 273033,*Fort Collins, CO*80527

970-988-7574*www.nccar.com*sarah@nccar.com



Tom Hall
McWhinney
970-962-9990 office
tomh@mcwhinney.com

Tom Hall
McWhinney
2016 NCCAR Treasurer
Events Chair

Tom Hall is the Vice President Commercial Operations for McWhinney. He leads the Commercial Operations team to ensure the success of McWhinney's commercially managed properties, which includes over 1.5 million square feet of office, medical, light industrial, and retail properties with a value of \$850M. Tom also directs the development team regarding layouts, feasibility and ongoing NOI for project pro formas and is responsible for leasing McWhinney's stabilized assets. He has over 20 years of experience in Commercial Real Estate with an emphasis in accounting, project management, property management and leasing. Tom joined the McWhinney team in 2003 and previously served as the Director of Property Management. Prior to McWhinney, he served as a Property Manager for Pratt Management in Longmont, handling a real estate portfolio of more than 2 million square feet and over 80 customers.



Nate Heckel
Cushman & Wakefield
970-267-7724 office
Nate.Heckel@cushwake.com

Nate Heckel
Cushman & Wakefield
2016 NCCAR Board Member
Education Chair
Outgoing President

Nate Heckel began his real estate career over 12 years ago working in property management. After graduating summa cum laude with a finance degree from Colorado State University, he worked as an Acquisition Analyst for a public REIT. Since 2006, Nate has brokered hundreds of commercial transactions in Northern Colorado. Nate has a reputation for fair and aggressive representation with a strong commitment to his clients. His high volume of completed transactions and knowledge of all areas of real estate afford him a unique understanding of the Front Range commercial market. Throughout his tenure, Nate has represented major corporations and completed some of the largest transactions in Northern Colorado.

Nate brings his extensive local leasing and sales experience, financial analysis, broad real estate knowledge base, hard work and a creative approach to understanding and achieving his clients' goals.



Nick Galluzzo
Loveland Commercial
970-667-7000 office
ngalluzzo@lovelandcommercial.com

Nick Galluzzo
Loveland Commercial
2016 NCCAR Board Member
Website Committee Chair

Nick graduated from Colorado State University after completing the Real Estate & Finance program within the College of Business, and in addition he received the Certificate in Entrepreneurship. During his time at Colorado State, he earned his brokerage license, and started with Loveland Commercial through an internship in May 2010. Upon graduation, he became full time with Loveland Commercial, where he is a commercial broker and project manager for developments in Northern Colorado. In addition, Nick works with the sales arm of Midtown Homes, which is the residential homebuilding subsidiary of Loveland Commercial. Outside of the office, Nick enjoys snowboarding, hiking, golf, soccer, playing guitar, and attending various sporting events. Nick remains active with several organizations including the following:

- Board Member – Educo Leadership Adventures. 2013-Present. Board President 2015.
- Board Member - Northern Colorado Commercial Association of Realtors (NCCAR) 2015 – Present
- Ram Real Estate Partners – Chairman of Golf Tournament 2011-Present
- Leadership Loveland – Class of 2011 – 2013
- Everitt Real Estate Center at CSU Certified Commercial Investment Member (CCIM Candidate)



Gage Osthoff
Realtec Greeley
970-346-9900 office
gosthoff@
realtecgreeley.com

Gage Osthoff
Realtec Greeley
2016 NCCAR Board Member
Government Affairs & Events Co-Chair

A native of Colorado, Gage Osthoff attended Colorado State University, studying both Finance and Real Estate at the College of Business. Upon leaving Colorado State, he worked as a consultant for an Iowa-based non-profit, travelling to universities across the United States and Canada. A love for the outdoors and the Colorado mountains returned Gage to Colorado to pursue a Master's degree in Real Estate and Construction Management from the Burns School of Real Estate at the University of Denver. As he finished his time at the University of Denver, Gage joined the Realtec Greeley office as an intern providing market research and financial analysis before receiving his broker's license and joining as a broker associate in fall 2012. While with Realtec Gage has focused on the Greeley and Weld County markets, providing local market expertise with technical and analytical skills. Gage works with both local and national clients across a variety of transactions including raw land, build to suit, leasing, and sales.

Affiliations and Community Involvement

- Leadership Weld County – Greeley Chamber of Commerce (2013-14)
- Board of Directors – Greeley Philharmonic Orchestra (2014-Present)
- Board of Directors – Northern Colorado Commercial Association of Realtors (2016- Present)



Matt Patyk
CBRE
970-227-0035 office
Matt.patyk@cbre.com

Matt Patyk
CBRE
2016 NCCAR Board Member
Membership Chair

Matthew graduated from Arizona State University with a finance degree and began his commercial real estate career in Scottsdale, Arizona in 2002. His primary focus was on Tenant Representation with national and regional clients. Past and current client list includes Cold Stone Creamery, Green Tree Servicing, Data Doctors, Colony Insurance Group, Volt, First National Bank, General Growth Partners, Miller Frishman Group, and New Mark Merrill Mountain States. Matthew has been a commercial broker in Northern Colorado since 2008. He excels in managing a large volume of transactions each year, while maintaining a high level of service for every client. In his free time, Matthew prefers to be outdoors with his wife fly-fishing, photographing wildlife, and running marathons

Affiliations;

Northern Colorado Commercial Association of Realtors (NCCAR)
International Council for Shopping Centers (ICSC)



Sarah Grosboll
NCCAR
Association Executive

Sarah begins her 12th year working for NCCAR. Sarah runs the association from all angles, including; membership management, bookkeeping, NAR/CAR dues management, regional meeting events, website management, education, board meetings and sponsorship organization. Sarah is a native of Fort Collins and an alum of Colorado State University. Sarah is married with 2 boys.

Sarah Grosboll
NCCAR AE
970-988-7574
sarah@nccar.com