



Northern Colorado Commercial Association of Realtors 2019 Board of Directors



Nick Galluzzo
LC Real Estate Group
970-667-7000 office
nick@lcrealestategroup.com

Nick Galluzzo **LC Real Estate Group** **2019 NCCAR President**

Nick graduated from Colorado State University after completing the Real Estate & Finance program within the College of Business, and in addition he received the Certificate in Entrepreneurship. During his time at Colorado State, he earned his brokerage license, and started with Loveland Commercial through an internship in May 2010. Upon graduation, he became full time with Loveland Commercial, where he is a commercial broker and project manager for developments in Northern Colorado. In addition, Nick works with the sales arm of Midtown Homes, which is the residential homebuilding subsidiary of Loveland Commercial. Outside of the office, Nick enjoys snowboarding, hiking, golf, soccer, playing guitar, and attending various sporting events. Nick remains active with several organizations including the following:

Board Member – Educo Leadership Adventures. 2013-Present. Board President 2015.

Board Member - Northern Colorado Commercial Association of Realtors (NCCAR) 2015 – Present

Ram Real Estate Partners – Chairman of Golf Tournament 2011-Present

Leadership Loveland – Class of 2011 – 2013

Everitt Real Estate Center at CSU Certified Commercial Investment Member (CCIM)



Tom Hall
McWhinney
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Tom Hall **WayPoint Real Estate** **2019 NCCAR Outgoing President**

Tom Hall is the Vice President Commercial Operations for McWhinney. He leads the Commercial Operations team to ensure the success of McWhinney's commercially managed properties, which includes over 1.5 million square feet of office, medical, light industrial, and retail properties with a value of \$850M. Tom also directs the development team regarding layouts, feasibility and ongoing NOI for project pro formas and is responsible for leasing McWhinney's stabilized assets. He has over 20 years of experience in Commercial Real Estate with an emphasis in accounting, project management, property management and leasing. Tom joined the McWhinney team in 2003 and previously served as the Director of Property Management. Prior to McWhinney, he served as a Property Manager for Pratt Management in Longmont, handling a real estate portfolio of more than 2 million square feet and over 80 customers.



Jake Arnold
WayPoint Real Estate
970-632-5050 office

Jake Arnold
WayPoint Real Estate
2019 NCCAR Vice President/2020 NCCAR President Elect

Jake began his real estate career in Sacramento, California, working with Palmer Capital, a national investment firm. There he presented institution level acquisition opportunities to buyers and introduced numerous capital sources to clients selling properties throughout the United States. Jake went on to work with Niehaus Properties, a regional investment sales and consulting group in Portland, Oregon, where he represented both buyers and sellers of commercial investment properties. After moving to Colorado, Jake started working as a commercial broker at Brinkman Partners before transitioning to Waypoint Real Estate. Jake's broad experience and education allows him to provide unparalleled service to his clients. Jake enjoys reading classical novels, traveling with his growing family and skiing in the Alps. He is very involved in the local community through NOCO Unify, the NCCAR Board, the Fort Collins Housing Catalyst and the Villages Limited Board.

Education

College of Business, Minnesota State University, Mankato, MN
Master's Degree- December 2009
Business Administration



Gage Osthoff
Realtec Greeley
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Gage Osthoff
Realtec Greeley
2019 NCCAR Treasurer
Government Affairs & Events Co-Chair

A native of Colorado, Gage Osthoff attended Colorado State University, studying both Finance and Real Estate at the College of Business. Upon leaving Colorado State, he worked as a consultant for an Iowa-based non-profit, travelling to universities across the United States and Canada. A love for the outdoors and the Colorado mountains returned Gage to Colorado to pursue a Master's degree in Real Estate and Construction Management from the Burns School of Real Estate at the University of Denver. As he finished his time at the University of Denver, Gage joined the Realtec Greeley office as an intern providing market research and financial analysis before receiving his broker's license and joining as a broker associate in fall 2012. While with Realtec Gage has focused on the Greeley and Weld County markets, providing local market expertise with technical and analytical skills. Gage works with both local and national clients across a variety of transactions including raw land, build to suit, leasing, and sales.

Affiliations and Community Involvement

Leadership Weld County – Greeley Chamber of Commerce (2013-14)
Board of Directors – Greeley Philharmonic Orchestra (2014-Present)
Board of Directors – Northern Colorado Commercial Association of Realtors
(2016- Present)



Michelle Hickey-Crawford
Re/Max Alliance
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Michelle Hickey-Crawford
Re/Max Alliance
2019 NCCAR Board Member
Membership & Events Co-Chair

Michelle Hickey-Crawford has been conducting business in the Colorado and Wyoming commercial real estate market since 2002 upon graduating from Colorado State University. Her 15 year commercial and investment real estate career spans the real estate spectrum from intricate sales to leasing and property management. In 2007 she earned the prestigious CCIM designation and is committed to meeting her client's goals through her knowledge of current market trends, financial and investment analysis, and a global understanding of commercial real estate. Michelle's high volume of transactions has ranked her amongst the top 50 RE/MAX commercial real estate brokers in the United States. Affiliations and accolades include RE/MAX Hall of Fame, Northern Colorado Commercial Association of Realtors, CoStar Power Broker, and Certified Commercial Investment Member.



Erik Broman
Realtec
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Erik Broman
Realtec
2019 NCCAR Board Member
Events Co-Chair

Erik Broman has been a Colorado resident since 1990 and a graduate of Colorado State University with a Bachelor of Arts degree in Real Estate and Finance. He began his real estate career with Wheeler Commercial in 2006, which was later acquired by the national firm of Marcus & Millichap. With over two years of investment real estate experience at Marcus & Millichap specializing in multifamily, Erik joined the Realtec team in 2009 and has since expanded his expertise to include office, industrial, retail, land and investment property segments. Realtec offered more opportunity to provide a high level of service, assisting owners in positioning their properties, as well as acting in the capacity of representing tenants and buyers. Erik continues to be a top producer in the Northern Colorado commercial real estate community. Outside of the office Erik enjoys skiing in the winter and golf in the summer. He enjoys spending time with his wife and daughter, taking advantage of everything Colorado has to offer. Erik is an active board member of Childsafe, Rotary, and continues to give back to the community.



Chase Christensen
Cushman & Wakefield
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Chase Christensen Cushman & Wakefield 2019 NCCAR Board Member

Chase is a broker at Cushman and Wakefield. He has been a commercial real estate broker in Northern Colorado since 2015. He previously worked in management and maintenance of commercial properties. Chase is involved in his community and volunteers for local organizations. He currently serves as the Board President for 3 Hopeful Hearts; a non-profit supporting families and friends that have lost a child.



Sarah Grosboll
NCCAR AE
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Sarah Grosboll NCCAR Association Executive

Sarah begins her 15th year working for NCCAR. Sarah runs the association from all angles, including; membership management, bookkeeping, NAR/CAR dues management, events, website management, education, board meetings and sponsorship organization.

Sarah is a native of Fort Collins and an alum of Colorado State University. Sarah is married with 2 boys.