



## Northern Colorado Commercial Association of Realtors 2020 Board of Directors



**Jake Arnold**  
WayPoint Real Estate  
970-632-5050 office  
jarnold@waypointre.com

**Jake Arnold**  
**WayPoint Real Estate**  
**2020 NCCAR President**

Jake began his real estate career in Sacramento, California, working with Palmer Capital, a national investment firm. There he presented institution level acquisition opportunities to buyers and introduced numerous capital sources to clients selling properties throughout the United States. Jake went on to work with Niehaus Properties, a regional investment sales and consulting group in Portland, Oregon, where he represented both buyers and sellers of commercial investment properties. After moving to Colorado, Jake started working as a commercial broker at Brinkman Partners before transitioning to Waypoint Real Estate. Jake's broad experience and education allows him to provide unparalleled service to his clients. Jake enjoys reading classical novels, traveling with his growing family and skiing in the Alps. He is very involved in the local community through NOCO Unify, the NCCAR Board, the Fort Collins Housing Catalyst and the Villages Limited Board.

**Education**

College of Business, Minnesota State University, Mankato, MN  
Master's Degree- December 2009  
Business Administration

St. John's University, Collegeville, MN  
Bachelor of Arts- May 2006



**Nick Galluzzo**  
LC Real Estate Group  
970-667-7000 office  
nick@lcrealestategroup.com

**Nick Galluzzo**  
**LC Real Estate Group**  
**2019 Outgoing President**  
**Website Committee Chair**

Nick graduated from Colorado State University after completing the Real Estate & Finance program within the College of Business, and in addition he received the Certificate in Entrepreneurship. During his time at Colorado State, he earned his brokerage license, and started with Loveland Commercial through an internship in May 2010. Upon graduation, he became full time with Loveland Commercial, where he is a commercial broker and project manager for developments in Northern Colorado. In addition, Nick works with the sales arm of Midtown Homes, which is the residential homebuilding subsidiary of Loveland Commercial. Outside of the office, Nick enjoys snowboarding, hiking, golf, soccer, playing guitar, and attending various sporting events. Nick remains active with several organizations including the following:

**Board Member – Educo Leadership Adventures. 2013-Present. Board President 2015.**

**Board Member - Northern Colorado Commercial Association of Realtors (NCCAR) 2015 – Present**

**Ram Real Estate Partners – Chairman of Golf Tournament 2011-Present**

**Leadership Loveland – Class of 2011 – 2013**

**Everitt Real Estate Center at CSU Certified Commercial Investment Member (CCIM Candidate)**

**NCCAR\*P.O. Box 273033,\*Fort Collins, CO\*80527**

**970-988-7574\*www.nccar.com\*sarah@nccar.com**



**Gage Osthoff**  
Realtec Greeley  
970-346-9900 office  
gosthoff@  
realtecgreeley.com

**Gage Osthoff**  
**Realtec Greeley**  
**2020 NCCAR Vice President**  
**Government Affairs & Events Co-Chair**

A native of Colorado, Gage Osthoff attended Colorado State University, studying both Finance and Real Estate at the College of Business. Upon leaving Colorado State, he worked as a consultant for an Iowa-based non-profit, travelling to universities across the United States and Canada. A love for the outdoors and the Colorado mountains returned Gage to Colorado to pursue a Master's degree in Real Estate and Construction Management from the Burns School of Real Estate at the University of Denver. As he finished his time at the University of Denver, Gage joined the Realtec Greeley office as an intern providing market research and financial analysis before receiving his broker's license and joining as a broker associate in fall 2012. While with Realtec Gage has focused on the Greeley and Weld County markets, providing local market expertise with technical and analytical skills. Gage works with both local and national clients across a variety of transactions including raw land, build to suit, leasing, and sales.

**Affiliations and Community Involvement**

Leadership Weld County – Greeley Chamber of Commerce (2013-14)

Board of Directors – Greeley Philharmonic Orchestra (2014-Present)

Board of Directors – Northern Colorado Commercial Association of Realtors (2016- Present)



**Chase Christensen**  
Cushman & Wakefield  
970-267-7406 office  
Chase.christensen@cushwake.com

**Chase Christensen**  
**Cushman & Wakefield**  
**2020 NCCAR Treasurer**  
**Education Chair**

Chase is a broker at Cushman and Wakefield, he has been a commercial real estate broker in Northern Colorado since 2015. He previously worked in management and maintenance of commercial properties. Chase is involved in his community and volunteers for local organizations. He currently serves as the Board President for 3 Hopeful Hearts, a non-profit supporting families and friends that have lost a child.



**Erik Broman**  
Realtec  
970-420-1445 cell  
broman@realtec.com

**Erik Broman**  
Realtec  
2020 NCCAR Board Member  
Events Co Chair

Erik Broman has been a Colorado resident since 1990 and a graduate of Colorado State University with a Bachelor of Arts degree in Real Estate and Finance. He began his real estate career with Wheeler Commercial in 2006, which was later acquired by the national firm of Marcus & Millichap.

With over two years of investment real estate experience at Marcus & Millichap specializing in multifamily, Erik joined the Realtec team in 2009 and has since expanded his expertise to include office, industrial, retail, land and investment property segments. Realtec offered more opportunity to provide a high level of service, assisting owners in positioning their properties, as well as acting in the capacity of representing tenants and buyers. Erik continues to be a top producer in the Northern Colorado commercial real estate community.

Outside of the office Erik enjoys skiing in the winter and golf in the summer. He enjoys spending time with his wife and daughter, taking advantage of everything Colorado has to offer. Erik is an active board member of Childsafe, Rotary, and continues to give back to the community.



**Tom Hall**  
WayPoint Real Estate  
970-632-5-5-  
thall@waypointre.com

**Tom Hall**  
WayPoint Real Estate  
2020 NCCAR Board Member  
Events Co-Chair

Tom Hall is the Director of Property Management at WayPoint Real Estate. Previous to this, he was the Vice President Commercial Operations for McWhinney. He led the Commercial Operations team to ensure the success of McWhinney's commercially managed properties, which includes over 1.5 million square feet of office, medical, light industrial, and retail properties with a value of \$850M. Tom also directs the development team regarding layouts, feasibility and ongoing NOI for project pro formas and is responsible for leasing McWhinney's stabilized assets. He has over 20 years of experience in Commercial Real Estate with an emphasis in accounting, project management, property management and leasing. Tom joined the McWhinney team in 2003 and previously served as the Director of Property Management. Prior to McWhinney, he served as a Property Manager for Pratt Management in Longmont, handling a real estate portfolio of more than 2 million square feet and over 80 customers.





**Steve Stoecker**  
CBRE  
970- 227-1981 cell  
steve.stoecker@cbre.com

**Steve Stoecker**  
CBRE  
2020 NCCAR Board Member  
Membership Chair

Steve is a Broker with CBRE's Advisory & Transaction Services, specializing in industrial, office, retail and land properties across Northern Colorado. Steve combines his strong industry relationships with CBRE's market-leading platform, including dedicated research, marketing and technology resources, to bring his clients strategic counsel that gives them a competitive edge in doing business in Northern Colorado. His work ethic, integrity, breadth of experience and extensive network contribute to collaborative solutions, helping clients identify and align real estate requirements with strategic business, financial and operational objectives. Prior to joining CBRE, Steve held various leadership and executive roles in IT, Corporate Audit, R&D, Supply Chain and Legal functions. Most recently he was a Managing Director for Hewlett Packard, Intellectual Property Licensing, leading a team of professionals to extend HP's technology reach and generate additional revenue for the company. Steve is the board chair of Ram Masters, leads the Northern Colorado Guys Who Give chapter, is a member of the Fort Collins Breakfast Rotary Club, Young Life Golf Tournament Committee chair, and a longtime member of Council Tree Covenant Church. He enjoys spending time with his family; outdoor activities are a high priority especially when a golf course is involved.



**Sarah Grosboll**  
NCCAR AE  
970-988-7574  
sarah@nccar.com

**Sarah Grosboll**  
NCCAR  
Association Executive

Sarah begins her 16th year working for NCCAR. Sarah runs the association from all angles, including; membership management, bookkeeping, NAR/CAR dues management, events, website management, education, board meetings and sponsorship organization. Sarah is a native of Fort Collins and an alum of Colorado State University. Sarah is married with 2 boys.